

## Another Successful Hotel Refinance Completed by Pacifica Capital & Brokerage, Inc.

DANA POINT, CA: June, 2007 – Chris A. Chiotis, Principal of Pacifica Capital & Brokerage, Inc., is pleased to announce his firm arranged first mortgage financing for the refinance of the 74-room Quality Inn & Suites Talavi located in Glendale, Arizona. Pacifica arranged the fixed rate deal (which included significant cash-out) through a Southern California based bank.

“Pacifica’s well targeted and highly effective “auction-style” bidding process, allowed us to achieve the rate and terms we wanted and also provide us with cash-out” according to Quality Inn & Suites owner Victor Vashi.

The Quality Inn & Suites is well located in Glendale, AZ, one of Metro-Phoenix’s fastest growing suburbs. Easily accessible via Interstate 17 and Highway 101, nearby attractions include Midwestern University, Glendale Community College, the Legend at Arrowhead, Bellair Golf Course and Coyote Lakes Golf Club.



**About Pacifica Capital & Brokerage, Inc.** – Dana Point, CA-based Pacifica is a boutique commercial real estate brokerage firm with focused experience in hospitality real estate. With a national reach and an emphasis in hospitality financing, Pacifica maintains solid relationships with the industry’s most active and aggressive capital sources. Pacifica’s depth of knowledge, coupled with its strong relationships allows them to strategically target capital sources that best fit their client’s needs, yielding the most competitive rate and terms available in the market.



**P A C I F I C A**  
Capital & Brokerage, Inc.

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